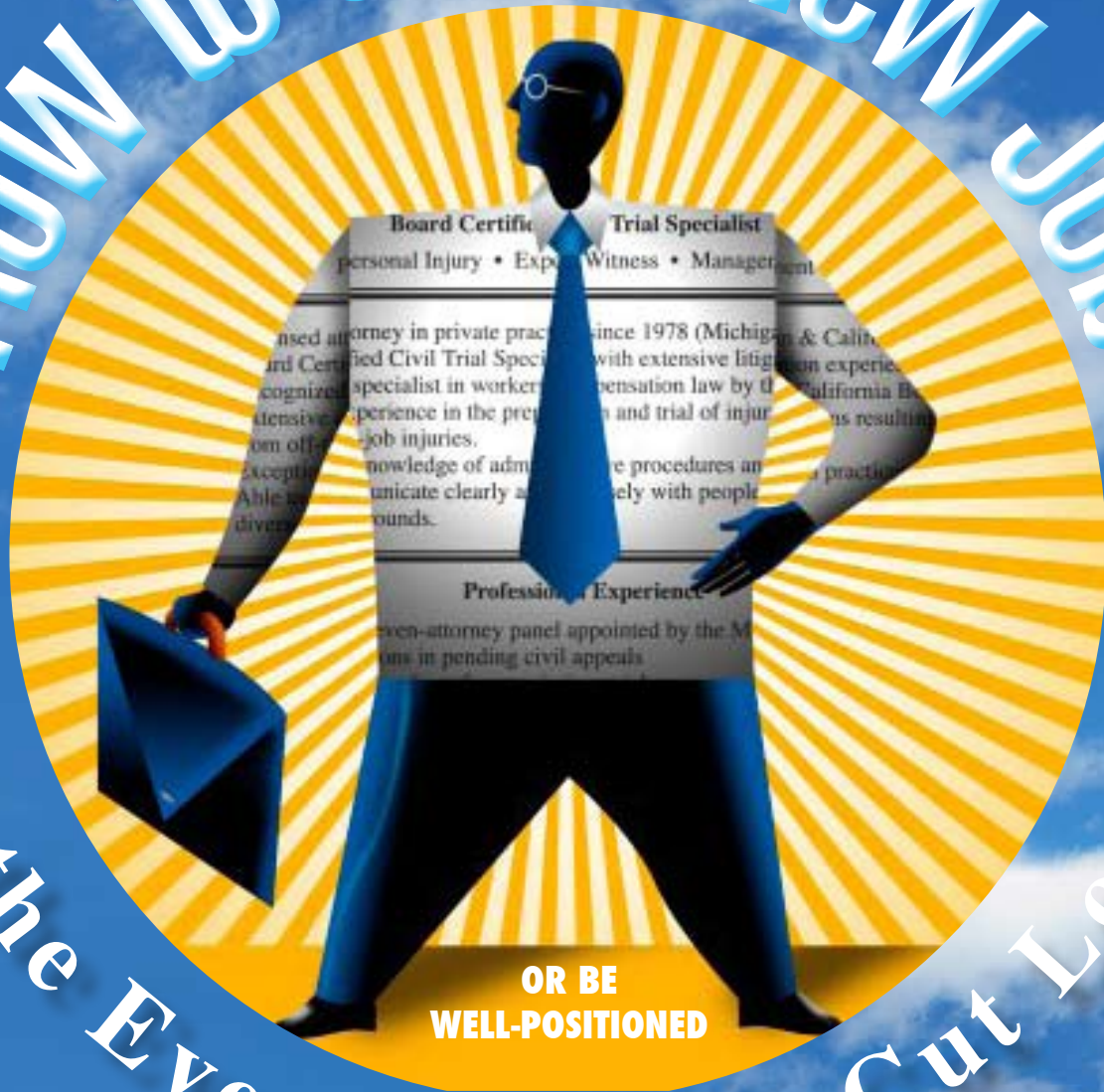


Expert Job Search and Career Coaching for Executives

How to Get a New Job



**OR BE
WELL-POSITIONED**

In the Event You Are Cut Loose

Les Gore

Founder, Managing Partner, Executive Search International, Newton, Mass.
Over 25 years of human capital and career development experience.



I applaud your business accomplishments and career goals.

So I promise not to waste your time, intelligence or money. Not in this market, not ever.

I can help whether you are looking for a new job, or want to be well-positioned in the event you are cut loose.

I understand current market conditions, what companies are looking for, and what it will take for you to continue to succeed.

Over 25 Years Experience

What I'll do in complete confidence with you, is provide objective feedback, fresh insights, guidance and encouragement. I offer this based on more than 25 years of human capital and career development experience working with individuals and organizations, ranging from multinational corporations to small, entrepreneurial businesses.

Because I have coached, counseled and placed hundreds of executives across numerous industries, I can not only give you the benefit of my experience, but also offer you access to a wealth of information, insight, techniques and strategies used by other successful achievers.

We Partner for Success

Think of my confidential services as an on-going collaborative partnership to help you get from A to B—or beyond. I will lead you through the process of focusing on job winning strategies and tactics you might not have used in a long time, simply forgotten or possibly may not even be aware of. Using a series of questions, exercises and examples, I will show you how to bring all the necessary thinking and pieces together—give you the tools to help you be the best in competing for your next career or job.

- Develop and implement an effective job search plan, identifying obstacles to success and developing strategies to overcome them
- Navigate the "hidden" job market where the vast majority of jobs are found
- Create superb resumes, cover and follow up letters that will attract employers to you
- Communicate your strengths in interviews
- Evaluate job offers and successfully negotiate salary and if appropriate, relocation

Maybe you just want to bounce ideas off me—have me make meaningful suggestions before you make that call or send your resume.

Many executives tell me they haven't interviewed in years—aren't sure if their resume, cover letters or follow-up approach is working. They may not even have a handle on their temperament and personality type. And yes, behavior and management styles do change over the years.

Clear Focus and Realistic Goals

If you are clear about what you want to do and if your goals are realistic, I can help. If you're looking to switch careers, or stuck deciding about your career interests, I may not be the best resource for you.

I offer a free, one-on-one introductory session over the phone. We will explore and agree on what it is you want to accomplish and develop an outline — an action plan to reach that goal.

For a full, detailed schedule of services, including how we'll work together and what it costs, email me at les@execsearchintl.com or give me a call at 617.527.8787. It could be the best next step to advancing your career.